## FORM M-1

Class I Motor Carriers of Property and Household Goods Approved by: OMB 2139-0004 Expires 1/31/99

## **Annual Report**

Motor Car	rier No. MC			
Name of C	Company			
Doing Busi	iness As			
Present Ac	ddress			
City		State	Zip	( ) Telephone No.

to the Bureau of Transportation Statistics

for the period ending December 31, 1997

#### **GENERAL NOTICES**

- 1. Three copies of this Annual Report should be completed. Two of the copies must be filed with the Bureau of Transportation Statistics, U. S. Department of Transportation, K-27, 400 7th St. S.W., Washington, DC 20590, by March 31 of each year, and one copy retained by the carrier.
- 2. Every inquiry must be definitely answered. Where the word "none" truly and completely states the fact, it should be given as the answer. If any inquiry is inapplicable, the words "not applicable" should be used.
- 3. Wherever the space provided in the schedules in insufficient to permit a full and complete statement of the requested information, inserts should be prepared and appropriately identified by the number of the schedule.
- 4. All entries should be made in a permanent black ink or typed. Those of a contrary character must be indicated in parenthesis. Items of an unusual character must be indicated by appropriate symbols and explained in footnotes.
- 5. Throughout this report the "year" means the year covered by the report, whether a calendar year or a 13-period accounting year; the "preceding year" means the year immediately preceding that covered by the report; the "beginning of the year" means the beginning of the first business day of the year in question; the "close of the year" means the last business day of the year in question. In case the report is made for a shorter period than 1 year, the "beginning of the year" means the first day of the period; and the "close of the year" means the last day of the period. All items/accounts are to be in conformance with Generally Accepted Accounting Principles (GAAP).
- 6. Money items, except averages, throughout the annual report form should be shown in whole dollars. Totals for amounts reported in supporting schedules must be in agreement with related primary accounts.
- 7. Place MC Number on each page as shown.
- 8. For index see page 18.

#### **TABLE OF CONTENTS** Schedule Page Instructions For Preparation of Annual Report iii Instructions for Schedule 500 ..... iii Instructions for Schedule 600 ..... νi χij Paperwork Reduction Act Notice ..... Χİİİ 1 Balance Sheet - Assets ..... 100 2 100 3 Statement of Changes in Total Owners' Equity ..... 3 200 300 4 400 Operating Expenses (Household Goods Carriers) ..... 400HG Operating Expenses (Optional Schedule) ..... 500 8 Operating Statistics ..... 600 10 Operating Statistics (Household Goods Carriers) ..... 600HG 11 **Carrier Operating Property** 700A 12 B. Accumulated Depreciation ..... 700B 12 700C 13 Officers, Directors, Employees, Service and Compensation ..... 800 13 Officers, Directors, Employees, Service and Compensation (Household Goods Carriers) ..... 800HG 14 Motor Carriers of Property Classification ..... 900 15 Certification ..... 17 18

#### INSTRUCTIONS FOR PREPARATION OF THE FORM M-1 ANNUAL REPORT

#### CONSOLIDATED FINANCIAL STATEMENTS

All class I motor carriers will prepare and include respondent only and consolidated financial information in this report. Only the highest ranking carrier in the consolidated group will file the consolidated financial information. Consolidating or combining procedures should conform to generally accepted accounting principles. Motor carriers having no consolidated affiliates should answer "None", "Not Applicable", etc. in the consolidated columns. Consolidated financial disclosures are discretionary if such disclosures are not normally computed.

#### **Purpose of Statements**

The purpose of consolidated financial statements is to present the financial position and results of operations of the respondent and its affiliates essentially as if the group were a single company. Principles of consolidation should be followed which will clearly exhibit that result. For purposes of this report, the term "consolidated" shall also include combined information where a parent-subsidiary relationship does not exist.

#### **General Nature of Statements**

The figures for the consolidated balances shall be a summation of the combined accounts of the respondent and each affiliate as shown by their books after eliminating intercompany accounts, security holdings, interest, dividends, rents, and other intercompany transactions. The difference between the cost of investments in the affiliates and the book cost of net assets of the affiliates at dates of acquisition shall be determined and entered in the consolidated balance sheet in the intangible property account. Equity of minority stockholders of affiliates shall be segregated and entered at line number 47 of the consolidated balance sheet and line number 29 of the consolidated statement of operations.

#### **Companies to be Consolidated**

The consolidated statements should include, except as provided below, the respondent carrier and those affiliates which comprise integral parts of the respondent carrier's operations and whose express purpose, either singularly or collectively, is to provide transportation service or is supportive to such activity.

Affiliates which comprise integral parts of the respondent carrier's operations may be defined as:

- a. any carrier or non-carrier holding company, which is exclusively engaged in providing motor carrier transportation service and controls, through majority stock ownership, one or more carriers.
- b. any carrier subsidiary which is majority owned and controlled by its carrier parent and

whose express purpose and operations are supportive to the transportation operations of its parent.

c. any carrier affiliate under common control with the respondent carrier and whose express purpose and operations are supportive to the transportation operations of the respondent carrier.

Respondents shall not change the members of a consolidated group without first obtaining approval from the Bureau of Transportation Statistics. Changes in the group shall be disclosed on page 1.

The primary consideration for determining whether to consolidate an affiliate is whether the affiliate is an integral part of the respondent carrier's operations. Each of the factors below should be considered in determining whether to include an affiliate in the consolidated group:

- a. The nature of each affiliates' operations.
- b. The portion of each affiliate's revenues derived from transactions with its related respondent or affiliates that are an integral part of transportation operations.
- c. The type and amount of services performed by the affiliate for the respondent carrier and the nature of the other transactions between the respondent carrier and its affiliates.
- d. The type and extent of control existing between the respondent carrier and its related affiliates.

Generally within the above guidelines, include all property used to generate operating revenues and debt and equity related to that property in the consolidated balances. Do not consolidate non-trucking related affiliates (i.e., banks, insurance companies, etc.) or affiliated motor carriers subject to primary regulatory authority in other countries, such as Canada or Mexico; subsidiaries or affiliates about to be disposed of; uncontrolled, i.e., in receivership, or under temporary control.

Generally it is permissible to consolidate an affiliate when the affiliate's year-end does not differ more than 3 months from the respondent's fiscal year-end. In instances where the affiliate's year-end differs more than 3 months from the respondent's, contact the Bureau of Transportation Statistics for assistance. The respondent should disclose in the financial statements any consolidated affiliate and its year-end, if other than a calendar year-end.

All carriers shall complete Page 1 and Schedules 100, 200, 300, 400, 700, and 900. Carriers that derive 75% or more of revenues from the intercity transportation of general commodities may also complete optional Schedule 500. Carriers engaged in the intercity transportation of household goods shall complete Schedule 400 HG in lieu of Schedule 400.

Carriers other than household goods carriers shall complete Schedules 600 and 800, while household goods carriers shall complete Schedules 600 HG and 800 HG. Dual authority carriers shall separate and report data in both Schedules 400 and 400 HG, 600 and 600 HG, and 800 and 800 HG, as applicable.

#### **SPECIFIC INSTRUCTIONS**

#### Schedules 100, 200, 300, and 400 (Including 400 HG)

These schedules should be prepared in accordance with generally accepted accounting principles. Report in whole dollars and whole numbers.

#### Schedule 500

This schedule is optional and may be filled out by carriers deriving 75% or more of revenues from the intercity transportation of general commodities. Report in whole dollars and whole numbers. Detailed instructions for this schedule follow.

#### Schedules 600, 800, and 900 (Including 600 HG and 800 HG)

Report in whole dollars and whole numbers. Detailed instructions for Schedule 600 and Schedule 800 follow.

#### Schedule 700

The sum of Lines 5 and 18 in Columns (b) and (f) must agree with Line 12 less Line 13 of Schedule 100. Explain items in Column (c) under remarks.

On Line 27 and Line 30, report the number of units and related costs of all owned units and units recorded as capitalized leases.

On Lines 28, 29, 31, and 32, include the number of units rented with and without drivers under operating leases. Report in whole dollars and whole numbers.

#### **INSTRUCTIONS FOR SCHEDULE 500**

This is an optional schedule that may be completed by motor carriers deriving 75% or more of revenues from the interstate transportation of general commodities. Motor carrier rate bureau study frame carriers should use this form to report expenses by different activities for use in the preparation of Highway Form B, used in general rate increase proceedings. Definitions of each of the columns included in this schedule are as follows:

Column (b) - Total - This column contains the summation of the dollar amounts contained in Columns (c) through (I).

Column (c) - Line Haul - This activity refers to the physical transportation of traffic between intercity terminals or areas en route. It includes such items as: (1) all mileage or hourly costs incurred by drivers and helpers, while engaged in this activity, excluding costs incurred while performing pickup and delivery or peddle service (see Column (d); (2) expenses incurred in the operation and maintenance of all vehicles classified as line-haul; and (3) operating taxes and license expense, depreciation expense, and equipment rents and purchased transportation expense incurred in connection with line-haul vehicles.

Column (d) - Pickup & Delivery - This activity refers to the physical operations for assembly or distribution from terminals, either in picking up freight from shippers and connecting carriers or delivering freight to consignees and connecting carriers. It includes such items as: (1) all costs incurred from the time a vehicle leaves the carrier's terminal to pick up or deliver freight, until it returns to the terminal; (2) expenses incurred in peddle trips. Peddle trips are trips operated out of a local area, consisting of a municipality and its commercial zone, the purpose of which is to pick up or deliver freight; (3) expenses incurred by drivers and helpers while engaged in this activity; (4) expenses incurred in the operation and maintenance of all vehicles classified as Pickup and Delivery; and (5) operating taxes and license expense, depreciation expense, and equipment rents and purchased transportation expense incurred in connection with pickup and delivery vehicles.

Column (e) - Billing & Collecting - This activity refers to the rating, billing, manifesting, collecting, and settlement of revenue of freight shipments. It includes such items as: (1) salaries and wages of employees engaged in this activity at the terminal or central offices; (2) salaries and wages of employees engaged in revenue accounting, and collecting freight bills; (3) payments to outside organizations for manifesting rating or collecting freight bills; and (4) costs of renting equipment such as accounting machines used in billing, collecting, or accounting for the revenues earned.

Column (f) - Platform - This activity refers to the handling of freight at the carrier's terminal platform. It includes such items as: (1) salaries and wages of employees while working on the carrier's platform, or while assisting in the loading or unloading of vehicles at the terminal

<sup>&</sup>lt;sup>1</sup>Include in the "line-haul" classification all vehicles predominately engaged in the transportation of property in terminal-to-terminal and other intercity service, excluding peddle operations. The occasional use in pickup and delivery, local cartage, or peddle service of vehicles regularly employed in line-haul service would not affect their classification as "line-haul."

<sup>&</sup>lt;sup>2</sup>Include in the "pickup and delivery" classification all vehicles predominately employed in pickup and delivery service, local cartage service, or peddle service. The incidental or occasional use in line-haul service of vehicles regularly employed in pickup and delivery, local cartage, or peddle service would not affect their classification as "pickup and delivery."

platform; (2) expenses directly related to platform duties of the carrier's operation; and (3) costs of operating, repairing, and maintaining equipment used at terminal platforms such as drag lines, fork lifts, hand trucks, and mechanical loading devices.

Column (g) - Terminal - This activity refers to the operation of the carrier's terminal.<sup>3</sup> It includes such items as: (1) salaries and wages of employees within the terminal, the cost of which is not provided for elsewhere; (2) cost of operating and maintaining service vehicles used in terminal operations; (3) depreciation expense of terminal facilities; and (4) operating supplies.

Column (h) - Maintenance - This activity refers to the repairing and servicing of vehicles and shop and garage equipment used in motor carrier operations.<sup>4</sup> It includes such items as: (1) costs incurred in maintaining revenue and service vehicles not charged to another activity, such as line-haul or pickup and delivery service; (2) depreciation expense of vehicles used in maintaining other vehicles, such as tow trucks; and (3) depreciation expense of maintenance buildings.

Column (I) - All Other - This column includes the following 3 categories:

Traffic and Sales - This activity refers to the promotion and solicitation of traffic. It includes such items as: (1) salaries and wages of employees engaged in the solicitation of traffic, and the preparation of tariffs and schedules; and (2) costs of advertising, sales commissions and fees, and other costs of preparing tariffs and schedules.

Insurance and Safety - This activity refers to the administering of insurance (other than employee benefit programs), approval and payment of freight claims, and directing the safety program. It includes such items as: (a) salaries and wages of employees engaged in administering the insurance, claims, and safety programs for the carrier; (2) premiums and costs of self-insurance covering liability, and other insurance; and (3) expenses incidental to operating an insurance department.

General and Administrative - This activity refers to overall administrative functions performed which relate to the carrier's entire transportation system. It includes such items as: (1) salaries of general officers administering overall operations of the company; (2) salaries and wages in administrative departments such as general accounting; (3) costs of

<sup>&</sup>lt;sup>3</sup>The terminal activity includes all buildings and structures owned, leased, or rented by the carrier which are used in conjunction with the receiving and shipping of freight. It also includes all buildings attached to the terminal buildings which act as storage areas for tools and equipment used at the terminal building.

<sup>&</sup>lt;sup>4</sup>The maintenance activity includes all buildings and structures owned, leased, or rented by the carrier which are used to service and repair the carrier's vehicles. If the maintenance activity at a terminal utilizes only an incidental portion of the building, then the building may either be assigned proportionally to the maintenance and terminal activities, or entirely to the terminal activity.

materials and supplies used by administrative departments; and (4) all other costs, or portions of costs which are not directly chargeable to another activity, or which cannot be allocated to another activity on a reasonable basis.

#### INSTRUCTIONS FOR SCHEDULE 600 Part A - Operating Statistics - Intercity Vehicles

This schedule will show miles operated and tonnage hauled in intercity service by vehicles, the revenue from which is reported as "Freight revenue - Intercity common carrier" (Line 1 in Schedule 300) and/or "Freight revenue - Intercity contract carrier" (Line 2 in Schedule 300).

Miles, tons of freight, and ton-miles of owned or leased vehicles operated for another class I or class II motor carrier in intercity service, the revenue from which is included in "Intercity transportation for other motor carriers" (Line 4 in Schedule 300), should not be reported by you, the hauling carrier. The statistics should be reported by the billing carrier and included in its revenues.

#### **Vehicle Miles**

- (a) Line 1 should report total miles operated (both loaded and empty) in intercity service by the reporting carrier's owned power units, including transportation for other than class I or class II motor carriers. Include miles operated on peddle trips.<sup>5</sup>
- (b) Line 2 should report miles operated in intercity service by power units you rent with drivers from others. Empty miles should be included on Line 2 only when performed in the carrier's service. Include miles operated on peddle trips. If drivers or rented vehicles are on your payroll, include miles operated on Line 3.
- (c) Line 3 should report total miles operated (loaded and empty) in carrier's intercity service by power units you rent without drivers from others. Include miles operated on peddle trips.
- (d) Line 4 should report miles operated in intercity driveaway service. Only miles traveled by the

<sup>&</sup>lt;sup>5</sup>Peddle trips are trips operated outside of the commercial zone where a carrier maintains a terminal, generally for delivering freight directly to consignees and/or picking up freight directly from consignors at points en route, although some pickups/deliveries of freight may be made at agent stations or connecting carrier terminals. They include elements of line-haul and pickup and delivery service on the same trip. They are usually round trips originating and terminating at the same terminal. They can use either pickup and delivery or line-haul vehicles, and can be truckload or less-than-truckload shipments. Vehicles predominantly employed in peddle service should be classified as "pickup and delivery" and expenses for the vehicles should be entered in the pickup and delivery subdivision of accounts.

unit furnishing the power should be reported.

(e) Line 6 should report the intercity miles that each of your vehicles, loaded and empty, moved by rail, water, or air services.

#### **Ton-Miles of Revenue Freight Carried in Intercity Service**

The number of ton-miles of revenue freight transported in intercity service must be compiled. These should be reported based on actual records as shown in Item A, below. If adequate records are not maintained, you may estimate them as explained in Item B, below. Estimated figures must be based on test checks of your operations for representative periods during the report period. You should retain your workpapers in support of these estimates.

"Ton-mile" means the transportation of one ton of freight a distance of one mile. The actual total ton-miles are computed by multiplying the distance of each movement by the weight in tons, and adding the ton-miles of all movements. (Multiplying total tons of all movements by total miles of all movements produces an erroneous result and should not be used.) If freight is transported between two terminals without loading or unloading en route, the number of ton-miles may be obtained by multiplying the weight in tons carried on the vehicles by the distance between terminals. In cases where all of the load is not handled for the entire length of the trip or where shipments are picked up en route, or on peddle trips, it is necessary to compute the ton-miles for each shipment separately to obtain accurate ton-miles. This may be done by adding the actual weight in tons of all shipments between any two points on carrier's routes during the accounting period and multiplying the tons carried between each such origin and destination by actual one-way distances between the points.

Any method used to develop ton-miles, other than those identified in Items A and B, below, must be supported by written explanation.

#### A. Ton-Miles When Actual Data Are Available

Ton-miles should be computed for each bill of lading (waybill or driver's manifest, after the weight is determined) by multiplying the number of tons (actual weight) by the number of miles the tonnage was transported. If you use pounds, be sure to convert the resulting pounds to tons by dividing by 2,000. After computing ton-miles for each shipment, accumulate the totals for the accounting period. The following illustrations are an example of how actual ton-miles, including cumulative ton-miles are computed.

#### Illustration No. 1

### **ORIGINAL TRIP MANIFEST**

			<b>KING COMPANY</b> N-SALEM, NC			
62550 SEAL No. Code 1	-4				MA	NIFEST NO. <u>1-2346</u>
TURNED BABAC						MILES 782
FIRST DISPATCH:	75	DAT	SECOND DI	SPATCH:		
DATE <u>11-23-7</u> TRACTOR NO. <u>250</u>		DA1 3 TR <i>A</i>	CTOR NO	TRAILER I	NO.	<del></del>
FROM Winston-Salem	, NC	FRC	OM			
TO Boston, MA, via R		<u>v                                     </u>				
HEAD DRIVER ASSISTANT		HE <i>F</i> ASS	AD DRIVER SISTANT			
INSTRUCTIONS: Reg	oort to Richmond, VA,	Jersey City, and B	oston. MA terminals	3		
SHIPMENTS 1 REVENUES \$ 244.00	_ WEIG	HT <u>20,000</u> RLINE \$	LBS WEIGH	IT PLATFORMEI	D <u>0</u>	LBS
======================================		==========				
			DIATE DROPS 	=========		========
TERMINAL	SHIPMENTS					
				SIGNED		
On any staffe a					RECEIVED	AT DESTINATION
Computation: From Winston-Salem, NC 20,000 lbs. x 782 miles -= 15,640,000 ÷ 2,000 = 7,82	15,640,000 lb. miles	iles / actual weight	20,000 lbs.			
		Illustr	ation No. 2			
		ABC TRUC	TRIP MANIFEST KING COMPANY N-SALEM, NC			
93487 SEAL No. Code 1 TURNED BABAG					MAN	NIFEST NO. <u>1-2346-A</u> MILES 335
FIRST DISPATCH:	SO ON		SECOND DI	SPATCH:		WILES 335
DATE11-23-7		DA1	E			
TRACTOR NO. <u>250</u> FROM <u>Richmond, VA</u>	TRAILER NO. <u>2093</u>	TRA	CTOR NO			
TO Jersey City, NJ		TO	DM			
HEAD DRIVER		HEA	D DRIVER			
ASSISTANT NSTRUCTIONS: Rep	oort to Richmond VA	ASS Jersey City, and B	SISTANT	3		<del></del>
SHIPMENTS 1			BS WEIGHT			LBS
REVENUES \$ 30.00		RLINE \$				
	=======================================		DIATE DROPS			========
TERMINAL	SHIPMENTS	WEIGHT	RECEIVED B			========
			SIGNEI	D	RECEIVED	AT DESTINATION
Computation: From Richmond, VA to Jer 3,000 lbs. x 335 miles -= 1 1,005,000 ÷ 2,000 = 502.5	,005,000 lb. miles	es / actual weight 3,	000 lbs.		RECEIVED	ALDESTINATION
Cumulative ton miles: 15,6	40,000 + 1,005,000 = 645,000 lb. miles ÷ 2,0					

#### B. Computation of Ton-Miles When Actual Data Are Not Available

If ton-miles for each shipment cannot be computed, fairly accurate estimates may be obtained by computing the average haul for a number of representative days throughout the year, and multiplying the average haul thus computed by the total number of actual tons transported in intercity service. This is illustrated by the following examples:

Points From to	Distance (Miles)	Weight of Shipments (Pounds Reduced to	Ton-miles (Tons times Distance)			
		Tons)	,			
Illustration No. 3 - One	Way Trip (A to D)					
A-B	50	5	250			
A-C	100	6	600			
A-D	150	<u> </u>	1,050			
		18	1,900			
Illustration No. 4 - Two Way Trip (A to A)						
A-B	50	-	-			
A-C	100	6	600			
A-D	150	7	1,050			
D-A	125	4	500			
		17	2,150			

The total ton-miles for all shipments handled would then be divided by the total tonnage handled to determine the system average haul. In this example, the average haul would be 115.71 computed as follows:  $(1,900+2,150) \div (18+17)$ . In obtaining ton-miles under this method, the average haul should be based on every shipment transported during representative days throughout the year.

Assuming 4,300 tons were transported during the year, the ton-miles would be 497.533. (System average haul from test study results of 115.71 multiplied by 4,300 tons.)

#### Reporting of Ton-Miles, Other Statistics And Averages

In developing the revenue ton-miles, include only those shipments moving in intercity service, whether or not a state line is crossed, excluding local service shipments. Mileage of a vehicle running without load should not be considered in computing ton-miles. Therefore, the average load reported in the statistical section, obtained by dividing the ton-miles (Intercity Revenue Freight, Motor Carrier Highway Service) by the total miles operated, loaded and empty

combined, will vary from the average load actually carried, depending upon the proportion of empty miles operated.

Line 8 should include all ton-miles of revenue freight transported in intercity motor carrier highway service. Line 9 should include all ton-miles of revenue freight transported by rail, water, or air services.

#### **Tons of Freight Carried in Intercity Service**

Line 11 should report total number of tons carried (use actual weights) in intercity service by owned and rented vehicles, including tons transported in driveaway operations, the revenues from which are included on Lines 1 and 2 of Schedule 300. Exclude tons of revenue freight carried for other class I and class II carriers, the revenue for which is included on Line 4 of Schedule 300.

#### SCHEDULE 600 - SUPPLEMENTAL STATISTICS PART B - OPERATING STATISTICS

Common carriers which derive an average of 75% or more of their revenues from the intercity transportation of general commodities are required to complete Part B - Supplemental Statistics - of Schedule 600. This section should not include any data for household goods carried by these carriers.

The following definitions and instructions are applicable to the schedule of supplemental statistics:

#### **Vehicle Hours and Vehicle-Miles Relate Only to Power Units**

Line-haul vehicles are trucks or tractors which, for accounting purposes, are classified as "line-haul;" and pickup and delivery vehicles are trucks or tractors which, for accounting purposes, are classified as "pickup and delivery." Classification of vehicle is based upon its principal use.

The time to be reported as hours in pickup and delivery service is limited to hours on pickup and delivery trips. A pickup and delivery is a trip operated principally within a municipality and its commercial zone where the reporting carrier maintains a terminal. The time for the trip starts when the vehicle leaves the terminal of the reporting carrier for the purpose of picking up or delivering freight, and ends when the vehicle returns to the terminal. Hours are measured by the time the vehicle spends away from carrier's platform during working hours whether the vehicle is running, standing, or being loaded or unloaded at the place of business of the shipper or consignee. Do not include any hours for picking up or delivering freight on peddle or other intercity trips.

The hours line-haul vehicles are temporarily assigned to regular pickup and delivery service should be reported on lines 12 and 13.

The miles to be reported as miles in line-haul service by pickup and delivery vehicles consist of miles on peddle or other intercity trips. The number of miles the pickup and delivery vehicles operate in line-haul service, including both terminal-to-terminal and peddle trips, should be reported on lines 14 and 15. Miles reported on these lines are also reported on lines 1 and 3 as appropriate.

The number of hours the pickup and delivery vehicles are engaged in pickup and delivery service in terminal areas should be reported on lines 16 and 17. On line 17, when the vehicles are rented with drivers, the hours are reportable only where the reporting carrier has exclusive control. It is not expected that the carrier will attempt to report hours purchased on a hundredweight basis or under any circumstances where the vehicle and driver are not working exclusively for the reporting carriers.

Separating shipments, tons, and revenue between truckload and less-than-truckload: Data reported on lines 18-23 are based on distribution of shipments between truckload and less-than-truckload; this distribution is based on weight. A truckload is a shipment moving on a single bill of lading and weighing 10,000 pounds or more (actual weight); however, if a shipment exceeds the capacity of one vehicle and is transported in two or more vehicles (multiple truckloads) on memoranda or sub-billings, each memorandum or sub-billing should be counted as a shipment and the tons and shipments on each of these sub-billings should be assigned to truckload or less-than-truckload based on the weight shown on the sub-billing. In such circumstances, do not count the master billing as a shipment. It is realized that sub-billings do not ordinarily show the revenues. Therefore, for the purpose of making an allocation of revenues consistent with that for shipment and tonnage, compute the revenue on each sub-billing based on the overall rate for the total shipment. The revenue will then be assigned to truckload or less-than-truckload based on the weight shown on the sub-billing. The total of the revenues are shown on the master bill.

For split deliveries (from single consignor to single consignee), if the total weight is transported on one vehicle, it should be counted as one shipment with a split delivery. If a shipment is handled on more than one vehicle because the weight is greater than the capacity of the vehicle, or for operating convenience, the shipment should be handled in the manner described for multiple truckloads.

# SCHEDULE 600 PART C - OPERATING STATISTICS - PERCENTAGE DISTRIBUTION OF INTERCITY TRAFFIC

Show for each of the four subdivisions, the percentage of total intercity tonnage carried during the year. Estimates may be used if actual figures are not available. State whether estimate or actual.

#### SCHEDULE 800

#### **Column (a) - Classification of Employees**

The hours and compensation of employees should be distributed to the different wage classifications based on the work performed in each, regardless of the assignment of the employee. Respondents performing both property service and passenger or non-transportation services should only include in this schedule that portion of the hours and compensation engaged in property service.

#### Column (b) - Average Number of Employees

The number of employees in service for entry in column (b) is obtained by dividing the total hours earned or miles operated, by the average number of hours earned or miles operated per man-year based on a test of representative pay periods for each quarter expanded to the annual period. Explain in a footnote the test method used in arriving at the average number of hours earned or miles operated per man-year.

#### Columns (c) and (d)

- (1) Total Hours Earned Data reported on lines 1, 2, 3, 6, 7, 8, 11, and 12 must relate to salaries and/or wage amounts reported in respective salary and wage accounts, Schedule 400. Hours for salaried employees should be calculated by converting days to hours based on the actual or normal work schedule.
- (2) Total Hours Worked Total hours in subparagraph (1) above, less hours paid for time not worked. (Hours related to amounts assigned to miscellaneous paid time off.)
- (3) Driver Miles and Related Compensation Lines 4 and 9 should be used for reporting of mileage and total compensation of those line haul drivers (and helpers) and owner-operator drivers who are paid predominantly by the mile. Actual miles driven shall be reported on lines 4 and 9 for all line haul driver and helper wages and owner-operator driver wages arising predominantly from earnings calculated by the mile. Do not report duplicate miles for sleeper teams or helpers.
- (4) Driver Hours and Related Compensation Lines 5 and 10 should be used for reporting of hours and total compensation of those line haul drivers and helpers and owner-operator drivers whose pay is calculated predominantly by methods other than per-mile.

#### Columns (e) and (f)

Amount totals in column (e) should reflect the gross amount earned before deductions, and

should balance to the respective wage accounts in Schedule 400. Payment for overtime, bonuses, sick leave, holidays, and vacations should be reflected in column (f). The amount of any retroactive wage payments applicable to the current year should be included and the amount applicable to a prior year should be excluded but shown in a footnote.

#### Column (g)

Total compensation is self-explanatory.

#### PAPERWORK REDUCTION ACT NOTICE

It is estimated that an average of 25 burden hours per response are required to complete this collection of information. This estimate includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Comments concerning the accuracy of this burden estimate or suggestions for reducing this burden should be directed to the Bureau of Transportation Statistics, Department of Transportation, K-27, 400 Seventh St., SW, Washington, DC 20590 and the Office of Management and Budget, Paperwork Reduction Project, 2139-0004, Washington, DC 20403.

	tner to whom corres	pondence is to be addressed:	
(Name)		(Title)	
<u> </u>	Corporation Corporation Sub Partnership Individual (Sole		
3. <b>TYPE OF OPERATIO</b> should agree with Rever			rived from the following: (Percent
	% of Revenue	<u>% (</u>	of Revenue
General Freight	<u></u>	Bulk Commodities	<u>%</u>
Household Goods	<u></u> %	Tank Truck	<u></u> <u>%</u>
Refrigerated	<u></u>	Other Specialized Transpor	tation <u>%</u>
5. If respondent is a cons	solidated group, list a	and describe all entities making u	p the consolidation:
5. If a merger, consolidadescribe.	tion, or change in the	e company or consolidated group	o occurred during the year, pleas
6. If a merger, consolidated describe.  ACCOUNTING RECORI			o occurred during the year, pleas
describe.			o occurred during the year, pleas

	SCHEDULE 100 - BA	ALANCE SHE	ET - ASSETS		
LINE NO.	ITEM (a)	RESPONDEN BALANCE CLOSE OF YEAR (b)	BALANCE BEGINNING OF YEAR (c)	CONSOLIE BALANCE CLOSE OF YEAR (d)	DATED  BALANCE  BEGINNING  OF YEAR  (e)
1	Cash, deposits, and temporary investments	, ,	,	. ,	, ,
	Notes receivable; Officers, stockholders & employees				
	Notes receivable; Others				
	Receivables from affiliated companies				
	Accounts receivable; customer & interline (net)				
	Accounts receivable; Officers, stockholders & employees				
	Accounts receivable; All other				
8	Prepayments				
	Materials, supplies, and other current assets				
	Deferred income tax charges				
	TOTAL CURRENT ASSETS (Lines 1 through 10)				
12	Carrier operating property				
13	Less: Accumulated depreciation				
14	Carrier operating property leased to others				
15	Less: Accumulated depreciation				
16	Property used in other than carrier operations				
17	Less: Accumulated depreciation				
18	TOTAL TANGIBLE PROPERTY (Lines 12+14+16-13-15-17)				
19	TOTAL INTANGIBLE PROPERTY				
20	Investments & advances - Affiliated companies				
21	Undistributed earnings - certain investments in affiliated companies				
22	Investments & advances - Other				
23	NET INVESTMENTS & ADVANCES (Lines 20 through 22)				
24	Deferred Debts				
25	Accumulated deferred income tax charges				
26	Clearing accounts				
27	TOTAL DEFERRED CHARGES (Lines 24 through 26)				
28	TOTAL ASSETS (Lines 11+18+19+23+27)				

	SCHEDULE 100 - BA	LANCE SHE	ET - LIABILITIE	ES	
		RESPONDE	NT ONLY	CONSOLI	DATED
LINE NO.	ITEM (a)	BALANCE CLOSE OF YEAR (b)	BALANCE BEGINNING OF YEAR (c)	BALANCE CLOSE OF YEAR (d)	BALANCE BEGINNING OF YEAR (e)
29	Notes payable & matured obligations				
	Payables to affiliated companies				
	Accounts payable; Officers, stockholders & employees				
	Accounts payable; Interline, employee withholding, COD's, & other				
33	Salaries & wages payable				
34	Accrued taxes				
35	Other current & accrued liabilities				
36	Current equipment obligations & other debt				
	Estimated liabilities accrued				
	Deferred income tax credits				
	TOTAL CURRENT LIABILITIES (Lines 29 through 38)				
40	Advances payable - affiliated companies				
41	Other advances payable				
42	Other long-term debt due after 1 year - Fixed rate				
43	Other long-term debt due after 1 year - Floating rate				
44	Deferred credits & estimated liabilities				
45	Accumulated deferred income tax credits				
46	TOTAL LIABILITIES (Lines 39 through 45)				
47	Equity of minority stockholders of subsidiaries				
	Capital stock - preferred				
	Capital stock - common Additional paid-in capital				
	Retained earnings & net unrealized loss on securities				
	Less treasury stock				
	Proprietary or partnership capital				
54	TOTAL OWNERS' EQUITY OR CAPITAL (Either line 53 or Lines 47 through 52)				
55	TOTAL LIABILITIES & EQUITY (Lines 46+54)	-			

#### SCHEDULE 200 - STATEMENT OF CHANGES IN TOTAL OWNERS' EQUITY

	RESPONDENT ONLY	CONSOLIDATED
1 Balance at beginning of year		
2 Prior period adjustments to beginning balance		
3 Capital stock issued		
4 Net income (loss)		
5 Dividends		
6 Other (Please itemize)		
7 Balance at end of year		

Motor	SCHEDULE 300 - STATEMENT OF OPERATIONS Motor Carrier No.					
LINE NO.	ITEM (a)	RESPONDENT (b)	CONSOLIDATED (c)			
1	Freight revenue - Intercity common carrier					
2	Freight revenue - Intercity contract carrier					
3	Freight revenue - Local cartage					
4	Intercity transportation for other motor carriers					
5	Other operating revenue					
6	Private carriage & CIH revenues					
7	Household goods carrier operating revenue					
8	TOTAL OPERATING REVENUES (Lines 1 through 7)					
9	Carrier operating expenses					
10	Household goods carrier operating expenses					
11	TOTAL OPERATING EXPENSES (Lines 9+10)					
12	NET CARRIER OPERATING INCOME (Line 8 - line 11)					
13	Income from noncarrier operations - credit					
14	Expense from noncarrier operations - (debit)					
15	Interest & dividend income					
16	Lease of distinct operating unit - net (debit) credit					
17	Other nonoperating income (deductions)					
18	Nonoperating gains (losses) on disposition of assets, land & structures					
19	Interest & amortization of debt discount expense & premium					
20	TOTAL OTHER INCOME (EXPENSE) (Lines 13 through 19)					
21	ORDINARY INCOME BEFORE TAXES (Line 12 + line 20)					
22	Income taxes currently payable - Federal					
23	Income taxes currently payable - State & other					
24	Deferred taxes					
25	Deferred investment tax credit (if applicable)					
26	Amortization of investment tax credit (if applicable)					
27	TOTAL PROVISION FOR INCOME TAX (Lines 22 through 26)					
28	ORDINARY INCOME (LOSS) AFTER TAXES (Line 21 - line 27)					
29	Earnings (losses) applicable to minority stockholders or subsidiaries					
30	Equity in undistributed earnings (losses) of affiliates					
	Gain or (loss) on discontinued segments					
32	Income (loss) before extraordinary losses and accounting changes (Line 28 +/- lines 29 through 31)					
33	Extraordinary Items 9net) + income taxes on extraordinary items					
34	Provisions for deferred taxes - extraordinary items					
35	Cumulative effect of changes in accounting principles					
36	TOTAL EXTRAORDINARY ITEMS & ACCOUNTING CHANGES					
37	NET INCOME (LOSS)					
38	OPERATING RATIO (Line 11 / Line 8)					
	Note: Include packer wages and warehouse labor for household goods carrie	rs on lines 13 and 14.				

#### SCHEDULE 400 - OPERATING EXPENSES (Respondent Only)

This schedule shall be completed by all respondents except those respondents opting to complete Schedule 500. Household goods operating expenses shall be reported on Schedule 400 HG.

LINE	ITEM	TOTAL
NO.	(a)	(b)
1	` '	\$
2	·	·
3	Pension & retirement plans	
4	Health & welfare expenses	
5	Other fringes	
6	Total fringe benefits (Lines 3 through 5)	
7	Fuel, oil & lubricants for motor vehicles	
8	Vehicle parts	
9	Outside Maintenance	
10	Tires & tubes	
11	Other operating supplies & expenses	
12	Total operating supplies & expenses (Lines 7 through 11)	
13	Total general supplies & expenses	
14	Total operating taxes & licenses	
15	Liability & property damage insurance	
16	Cargo loss and damage insurance	
17	Other insurance expense	
18	Total insurance expense (Lines 15 through 17)	
19	Total communication & utilities	
20	Depreciation: Buildings, structures & improvements	
21	Depreciation: Revenue Equipment	
22	Depreciation: Other property	
23	Amortization	
24	Total depreciation & amortization (Lines 20 through 23)	
25	Vehicle rents: Motor carriers	
26	Other purchased transportation/allowances	
27	Equipment rents - Credits	
28	Total equipment rents & purchased transportation (Lines 25 through 27)	
	Total building rents & office equipment rents	
	Total (gain)/loss on disposal of operating assets	
31	Total miscellaneous expenses	
32	GRAND TOTAL - OPERATING EXPENSES	
	(Lines 1+2+6+12+13+14+18+19+24+28+29+30+31)	

#### SCHEDULE 400 HG- CARRIER OPERATING EXPENSES (Respondent Only)

(Alternative Schedule to be Used to report Household Goods Operating Expenses Only)

LINE	ITEM	TOTAL
NO.	(a)	(b)
1	Salaries - officers, clerical & supervisors	
	Transportation wages - drivers & helpers	
3	Repair Wages	
	Commission agent fees	
5	Other wages	
6	Fringe benefits	
7	Payroll taxes	
8	Transportation - fuel, oil & lubricants	
9	Tires & tubes	
10	Vehicle supplies & repair parts	
	Repair parts - buildings, equipment, and furnishings & fixtures	
	Miscellaneous supplies & printing	
13	Purchased transportation - overseas import & export	
14	Outside vehicle repair services & maintenance	
15	Outside services - buildings, equipment, and furnishings & fixtures	
16	Advertising, professional, and other outside services	
17	Utilities	
18	Communications services	
19	Vehicle rents: Owner operators	
20	Vehicle rents: Agents	
21	Purchased labor - temporary help	
22	Other purchased transportation	
23	Travel expenses - drivers & operating employees	
24	Travel & entertainment - sales, office, & management	
25	General expenses	
26	Depreciation - revenue equipment	
27	Depreciation - buildings, structures & improvements	
28	Depreciation - other property	
29	Amortization	
30	Rents on buildings and office equipment	
31	Fuel and oil taxes - federal and state	
32	Other taxes	
33	Insurance expense - premiums	
34	Claims for loss and damage - cargo	
35	Uncollectible revenue	
36	Gain & loss on disposition of operating assets	
37	TOTAL CARRIER OPERATING EXPENSE	
	(Sum of lines 1 through 36)	

Note: Do not include expenses from noncarrier operations. Line 37 should equal line 10 in Schedule 300.

Motor Carrier No.		Year 1997
	REMARKS	

#### **SCHEDULE 500 - OPERATING EXPENSES**

This schedule shall be completed by motor carrier that derive 75% or more revenues from intercity transportation of general commodities. However, this schedule is optional. Respondents may complete Schedule 400/400HG instead.

РΤ		

LINE	ITEM	TOTAL	LINE-HAUL	PICKUP & DELIVERY
NO.	(a)	(b)	(c)	(d)
	TOTAL SALARIES - OFFICERS & SUPERVISORS	\$	\$	\$
2	Clerical & Administrative Wages	Ψ	Ψ	Ψ
3	S S S S S S S S S S S S S S S S S S S			
4			XXXXXX	XXXXXX
5			*******	******
6				
7	Other Labor Wages			
	TOTAL WAGES & M.P.T.O. (See Sch. 800)			
9	, ,			
10				
11				
12	Group Insurance			
13				
14				
15				
	TOTAL FRINGE BENEFITS			i
17	Fuel, Oil, & Lubrications for Motor Vehicles			
18	, ,			
19				
20	Tires & Tubes			
21	Other Operating Supplies & Expenses			
22	TOTAL OPERATING SUPPLIES & EXPENSES			
23				
24	11 /		XXXXXX	
	Officers, Employee & Other General Expenses		700000	
	TOTAL GENERAL SUPPLIES & EXPENSE			İ
27	Gas, Diesel Fuel & Oil Taxes (Federal)			
28				
29	Other Taxes (Federal)		XXXXXX	XXXXXX
30	Real Estate & Personal Property Taxes			
31				
32	Vehicle Licenses & Registration Fees - Use & Own (State)			
33	Other Taxes (State & Other)		XXXXXX	XXXXXX
34	TOTAL OPERATING TAXES & LICENSES			
35	Liability & Property Damage Insurance			
	Cargo Loss & Damage Insurance			
37	All Other Insurance			
	TOTAL INSURANCE			
	Communications			
40				
	TOTAL COMMUNICATIONS & UTILITIES			
42	Buildings, Structures, & Improvements - Depreciation			
43				
44			\/\/\/\/	V///////
45			XXXXXX	XXXXXX
	TOTAL DEPRECIATION & AMORTIZATION			
47	Vehicle Rents with Driver			
48				
49	Vehicle Rents without Driver			
50				VVVVV
51	Other Purchased Transportation - Railroads			XXXXXX
52	Other Purchased Transportation - Water, Air, & Other		VVVVV	
53 54		1	XXXXXX	
	TOTAL RENTS & PURCHASED TRANSPORTATION	)	<u> </u>	)
	TOTAL BUILDING & OFFICE EQUIPMENT RENTS			
	TOTAL BUILDING & OFFICE EQUIPMENT RENTS  TOTAL (GAIN)/LOSS ON DISPOSITION OF ASSETS		XXXXXX	VVVVV
	TOTAL (GAIN)/LOSS ON DISPOSITION OF ASSETS TOTAL MISCELLANEOUS EXPENSES		XXXXXX	XXXXXX
	GRAND TOTAL		////////	/V/V//\
59	GRAND IVIAL			

#### **SCHEDULE 500 - OPERATING EXPENSES**

This schedule shall be completed by motor carrier that derive 75% or more revenues from intercity transportation of general commodities. However, this schedule is optional. Respondents may complete Schedule 400/400HG instead.

#### OPTIONAL

BILLING & COLLECTING (e)	PLATFORM (f)	TERMINAL (g)	MAINTENANCE (h)	ALL OTHER (i)	LINE NO.
\$	\$	\$	\$	\$	1
VVVVV	VVVVV	VVVVV	VVVVV	VVVVV	3
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	3
XXXXXX		XXXXXX	XXXXXX	XXXXXX	4 5
XXXXXX	100000	200000	200000	200000	5
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	6
					6 7 8
					9
					10
					11 12
					13
					14
					14 15 16
					16
XXXXXX	XXXXXX			XXXXXX	17
XXXXXX	XXXXXX				18
XXXXXX	XXXXXX				19
XXXXXX	XXXXXX				19 20
XXXXXX				XXXXXX	21
XXXXXX					22
					22 23
			XXXXXX		24
			70000		25
		i			24 25 26
XXXXXX	XXXXXX			XXXXXX	27
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	28
XXXXXX	XXXXXX	XXXXXX	XXXXXX	700000	29
700000	700000	700001	70000		29 30
XXXXXX	XXXXXX			XXXXXX	31
XXXXXX	XXXXXX			700000	31 32
XXXXXX	XXXXXX	XXXXXX	XXXXXX		33
			-		34
XXXXXX	XXXXXX	XXXXXX	XXXXXX		35
XXXXXX	700000	7000000	XXXXXX	XXXXXX	36
7000000			700000	700000	34 35 36 37
					38
					38 39 40
					39
					41
		_			42
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	43
*****	^^^^	*****	*****	*****	43
XXXXXX	XXXXXX	XXXXXX	XXXXXX		44
7000000	700000	7000000	700000		45 46
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	47
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	48
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	
					49 50
XXXXXX XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	50
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	51 52
XXXXXX		XXXXXX	XXXXXX	XXXXXX	53
	XXXXXX				
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	54
XXXXXX	XXXXXX	XXXXXX	XXXXXX	XXXXXX	55
MAAAA	WWW.	100000	100000		56
XXXXXX	XXXXXX	XXXXXX	XXXXXX		57
XXXXXX	XXXXXX				58 59
					59

#### SCHEDULE 600 - OPERATING STATISTICS (Carriers of Freight) (See Instructions on Pages v to viii) A. INTERCITY VEHICLE MILES, TONS & TON-MILES RESPONDENT LINE NO. (b) 1 Total miles operated - Owned vehicles in intercity service 2 Total miles operated - Vehicles rented with drivers in intercity service 3 Total miles operated - Vehicles rented without drivers in intercity service 4 Driveaway - Miles operated in intercity service TOTAL MILES OPERATED - ALL VEHICLES IN INTERCITY HIGHWAY SERVICE (Sum of Lines 1 through 4 - Use estimates if necessary) 6 Miles - Rail, water, and air carrier services TOTAL MILES OPERATED - HIGHWAY AND INTERMODAL (Line 5 + Line 6) 8 Ton-miles - Intercity revenue freight - Motor carrier highway service 9 Ton-miles - Intercity revenue freight - Rail, water, and air carrier services **TOTAL TON-MILES** 10

#### B. SUPPLEMENTAL STATISTICS (CARRIERS DERIVING 75% OF MORE OF REVENUE FROM INTERCITY TRANSPORTATION OF GENERAL FREIGHT ONLY)

(Line 8 + Line 9)
TONS OF REVENUE FREIGHT CARRIED IN INTERCITY SERVICE

(ACTUAL WEIGHT - Use estimates if necessary)

11

12	Number of hours in pickup and delivery by line-haul vehicles:  (a) Vehicles - Owned
13	(b) Vehicles - Rented with and without drivers
14	Number of miles in line-haul service by pickup and delivery vehicles:  (a) Vehicles - Owned
15	(b) Vehicles - Rented with and without drivers
16	Number of hours in pickup and delivery by pickup and delivery vehicles  (a) Vehicles - Owned
17	(b) Vehicles - Rented with and without drivers
18	Freight revenue from intercity revenue (Actual weight) - 10,000 lbs. and over
19	Freight revenue from intercity revenue (Actual weight) - Up to 10,000 lbs.
20	Tons of intercity revenue freight carried - (Actual weight) - 10,000 lbs and over
21	Tons of intercity revenue freight carried - (Actual weight) - Up to 10,000 lbs.
22	Number of intercity shipments carried (Actual weight) - 10,000 lbs. and over
23	Number of intercity shipments carried (Actual weight) - Up to 10,000 lbs.

#### C. PERCENTAGE DISTRIBUTION OF INTERCITY TRAFFIC

	DESCRIPTION (a)	PERCENT (b)
24	Originated and terminated by reporting carrier	
25	Originated by reporting carrier and delivered to connecting motor carrier	
26	Received from connecting motor carrier and terminated by reporting carrier	
27	Received from connecting motor carrier and delivered to connecting motor carrier	
28	TOTAL	100%

	SCHEDULE 600 HG - HOUSEHOLD GOODS OPERATING STATISTICS				
Line No.	Description (a)	Respondent (b)			
1	Total Miles Operated - All Vehicles in Intercity Highway Service	, ,			
2	Miles - rail, water and air service				
3	Total Miles Operated - Highway and Intermodal (Lines 1+2)				
4	Ton-miles - Intercity revenue freight - Motor carrier highway service				
5	Ton-miles - Intercity revenue freight - Rail, water, and air service				
6	Total Ton-Miles (Lines 4+5)				

Line No.	Category (a)	Intercity Common & Contract Carrier Revenue (b)	Tons Actual Weight (c)	No of Shipments (d)
7	Personal effects and property used or to be used in a dwelling (first proviso)	\$		
8	Furniture, fixtures, equipment & property of stores, offices, etc. (second proviso)			
9	Articles of an unusual nature or value (objects of art, display) (third proviso)			
10	Total (Lines 7 through 9)			
11	Moving revenue - Intercity common carrier	\$	]	
12	Moving revenue - Intercity contract carrier			

Note: The sum of lines 11 and 12 should equal line 10, column (b).

	PERCENTAGE DISTRIBUTION OF INTERCITY TRAFFIC					
Line No.	Description (a)	Percent (b)				
13	Originated and terminated by reporting carriers					
14	14 Originated by reporting carrier and delivered to connecting motor carrier					
15	5 Received from connecting motor carrier and terminated by reporting carrier					
16	Received from connecting motor carrier and delivered to connecting motor carrier					
17	TOTAL	100%				

#### SCHEDULE 700 - CARRIER OPERATING PROPERTY

#### A. ANALYSIS OF CHANGES IN CARRIER OPERATING PROPERTY

LINE NO.	ITEM (a)	Balance at Beginning of Year (b)	Additions & Betterments During Year (c)	Book Cost of Property Retired (d)	Adjustments During Year (Net) (e)	Balance at Close of Year (f)
	RESPONDENT					
1	Land	\$	\$	\$	\$	\$
2	Structures					
3	Revenue equipment					
4	All other property					
5	TOTAL (Lines 1 through 4)					
6	Carrier operating property leased to others					
7	GRAND TOTAL (Lines 5+6)					
	CONSOLIDATED					
8	Land					
9	Structures					
10	Revenue equipment					
11	All other property					
12	TOTAL (Lines 8 through 11)					
13	Carrier operating property leased to others					
14	GRAND TOTAL (Lines 12+13)					

#### **B. ACCUMULATED DEPRECIATION**

LINE NO.	ITEM (a)	Balance at Beginning of Year (b)	Charges to Depreciation Expense (c)	Depreciation Accrued on Property Retired (d)	Other Items Debits or Credits (Net) (e)	Balance at Close of Year (f)
	RESPONDENT					
15	Structures	\$	\$	\$	\$	\$
16	Revenue equipment					
17	All other property					
18	TOTAL (Lines 15 through 17)					
19	Carrier operating property leased to others					
20	GRAND TOTAL (Lines 18+19)					
21	CONSOLIDATED Structures					
22	Revenue equipment					
23	All other property					
24	TOTAL (Lines 21 through 23)					
25	Carrier operating property leased to others					
26	GRAND TOTAL (Lines 24+25)					

#### **SCHEDULE 700 - CARRIER OPERATING PROPERTY** C. REVENUE EQUIPMENT OWNED AND LEASED No. Units **End of Year** % of Units No. Units Acquired Retired/ Used at Beginning No. Disposed No. Principally Line Item of Year Units Cost of Units Cost in Intercity No. (a) (b) (c) (d) (e) (f) (g) (h) <u>Trucks</u> 27 Owned % 28 Leased with drivers XXXXX XXXXX 29 Leased w/o drivers XXXXX XXXXX Truck tractors 30 Owned 31 Leased with drivers XXXXX XXXXX 32 Leased w/o drivers XXXXX XXXXX 33 Short van trailers & semis (<40')

#### **SCHEDULE 800** OFFICERS, DIRECTORS, EMPLOYEES, SERVICE & COMPENSATION - RESPONDENT

34

36

Long van trailers ^ semis (>40') 35 Other trailers & semis (Ref, tank, etc.)

Other revenue equipment 37 TOTAL (Lines 27 through 36)

(Use Schedule 800 HG For Household Goods Carriers)

		Average	Total H	ours	Salaries	Misc.	
Line No.	Classification of Employees (a)	Number Employees (b)	Earned (c)	Worked (d)	& Wages Paid (e)	Paid Time Off (f)	Total Compensation (g)
1	Officers				\$	\$	\$
2	Managers & administrative personnel						
3	Clerical & Administration						
	Drivers & Helpers						
4	L. II mileage basis		*	XXXXX			
5	L. II other basis						
6	Pickup & delivery						
7	Cargo handlers						
8	Vehicle repair & service						
9	Owner-operator drivers  L. II mileage basis		*	XXXXX			
10				700001			
11	Pickup & delivery						
12	Other labor		·				
13	TOTAL EMPLOYEES		XXXXX				
* En	ter total miles driven rather than hours	earned for lines	4 and 9, co	lumn c.			

Motor Carrier Annual Report M-1

## SCHEDULE 800 HG OFFICERS, DIRECTORS, EMPLOYEES, SERVICE AND COMPENSATION - HOUSEHOLD GOODS CARRIERS CLASSIFICATION OF EMPLOYEES AND THEIR COMPENSATION

	CLASSIFICATION OF	LINITEO I EES AND I	HEIR COMPENSATION Average Number	
Line No.	Classification of Employees (a)	Item (b)	Employees (c)	Total (d)
_	Supervisory & administrative personnel	Total hours earned	(6)	\$
2	Supervisory & administrative personner	Salary amount		Ψ
	Clerical	Total hours earned		
4	Cierical	Salary amount		
	Calan adarias amplayana	Total hours earned		
5 6	Sales salaries - employees			
	Officers	Salary amount		
	Officers	Total hours earned		
8	Department 0 districts as a second	Salary amount		
	Department & division managers	Total hours earned		
10		Salary amount		
11		Total hours earned		
	Intercity drivers	Total hours worked		
13		Amount of wages		
14		Total hours earned		
	Intercity helpers	Total hours worked		
16		Amount of wages		
17		Total hours earned		
	Drivers-helpers-local moving only	Total hours worked		
19		Amount of wages		
20		Total hours earned		
	Drayage labor-overseas containers	Total hours worked		
22		Amount of wages		
23		Total hours earned		
24	Packers wages-interstate moves	Total hours worked		
25		Amount of wages		
26		Total hours earned		
27	Packers wages-intrastate moves	Total hours worked		
28		Amount of wages		
29		Total hours earned		
30	Packers wages-overseas shipments	Total hours worked		
31		Amount of wages		
32	Warehouse labor-household goods	Total hours earned		
33		Salary amount		
34		Total hours earned		
35	Warehouse handling-SIT interstate	Total hours worked		
36	-	Amount of wages		
37		Total hours earned		
	Warehouse handling-SIT intrastate	Total hours worked		
39	ŭ	Amount of wages		
40		Total hours earned		
	Repair wages-transportation equipment only	Total hours worked		
42	,	Amount of wages		
43		Total hours earned		
	Repair wages-other repairs	Total hours worked		
45	, -3	Amount of wages		
	Other wages	Total hours earned		
47		Salary amount		
	ODOGO DAVEDOLLA ALCOMOTA			
48	GROSS PAYROLL AMOUNT *	Dollar amount		\$

<sup>\*</sup> Total of lines 2+4+6+8+10+13+16+19+22+25+28+31+33+36+39+42+45+47

Lines 2+4+6+8+10 should equal line 1 on Schedule 400HG Lines 13+16+19+22 should equal line 2 on Schedule 400HG Lines 25, 28, 31, 33, 36, and 39 do not cross reference with Schedule 400HG Lines 42 and 43 should equal line 3 on Schedule 400HG Line 47 should equal line 5 on Schedule 400HG

#### SCHEDULE 900 - MOTOR CARRIERS OF PROPERTY CLASSIFICATION

This schedule will be used in conjunction with Schedule 300 to properly classify motor carriers. Classification is based on total annual transportation revenues.

This schedule must be completed by all common and contract carriers. Common carriers have obtained a "Certificate of Authority" from the Commission. Contract carriers are granted "Permits." Some carriers have both certificates and permits

On Lines 1, 2, 4, and 5, disclose a breakdown in common and contract carrier revenues by general freight (general commodities) and other specific commodities. A detailed listing of other specific commodities is provided at the bottom of this schedule. Revenues from specific commodities should only be included in that category if they are in the listed specific commodity categories or if the Commission specifies in the certificate or permit that the revenues from transportation of a specified commodity should be classified as a specific commodity. Otherwise, the commodity should be classified as a general commodity. Total revenue on Line 14 should agree with Line 8 in Schedule 300.

Line No.	Commodity Revenue Group (a)	Revenues (b)
	Common Revenues	
1	General freight (01)	
2	Specific commodities (Note) (03-17)	
3	Total Common Revenues (Lines 1 and 2) (excluding HHG revenues)	
	Contract Carriage	
4	General freight (01)	
5	Specific commodities (Note) (03-17)	
6	Total Contract Revenues (Lines 4 and 5) (excluding HHG revenues)	
7	Local Cartage (Except household goods)	
8	Intercity Transportation for Other Motor Carriers	
9	Other Operating Revenue	
	Household Goods (All HHG revenues)	
10	Common revenues	
11	Contract revenues	
12	Total Revenues (Lines 3+6+7+8+9+10+11)	
13	Private and Intercorporate Revenues	
14	TOTAL REVENUES (Lines 12+13)	

#### (Note) OTHER SPECIFIC COMMODITIES - (x) Major Commodities that Apply

Heavy Equipment (03)	Building Material (11)	Type of Authority
Liquid Petroleum Products (04)	Film Associated Commodities (12)	
Refrigerated Liquid Products (05)	Forest Products (13)	Certificate
Refrigerated Solid Products (06)	Mine Ore Not Including Coal (14)	Permit
Dump Trucking (07)	Retail Store Delivery Service (15)	Both
Agricultural Commodities (08)	Explosives or Dangerous Materials (16)	
Motor Vehicles (09)	Other: specify (17)	
Armored Truck Service (10)		

The distribution of revenues should correspond to percentages of revenues included on Page 1, General Information. Tank car motor carriers should check special commodity group 4.

This Page Intentionally Left Blank

### **CERTIFICATION**

I hereby certify that this report was prepared that the items herein reported, on the basis of	ed by me or under my supervision, that I have examined it, and s of my knowledge, are correctly shown.	
Your Name	Signature	
Title	Date	

### **INDEX**

Page	Schedule
Accounts Payable	100
Receivable	100
Accrued Income Taxes	300
Affiliated Companies - Payable	700
Capital Stock	100
Carrier Operating Property	700
Certification	
Current Assets - Other	100
Depreciation & Amortization - Accumulated Carrier Operating Property 12,13	700
Employer & Compensation - Classification	800
Equipment Owned & Leased	700
Expenses & Income from Noncarrier Operations	300
Long-term Debt - Equipment & Other	100
Motor Carrier Classification	900
Officer, Director, Employees, Service & Compensation - Carriers of Freight 13	
Officer, Director, Employees, Service & Compensation - Household Goods Carriers 14	800HG
Operating Expenses, Revenues, & Income	300
Operating Expenses	300
Revenues	300
Statistics - Carriers of Freight	600
Statistics - Household Goods Carriers	600HG
Expenses - Carriers of Freight 5	400
Expenses - Household Goods Carriers	400HG
Expenses - Carriers deriving 75% or more of revenues from intercity	
movement of general freight 8,9	500
Organization	
Other Current Assets	
Percentage Distribution	
Statement of Changes in Total Owners' Equity	
Statement of Operation	300